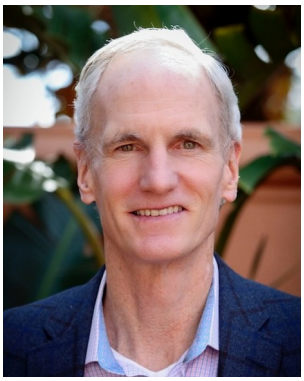
Scott Summit Group

Scott Summit Group Coaching One-Pager

Lead with purpose.
Scale with clarity.

The most important decisions you make, *you make alone.*



That's the part of leadership I exist to change. I work with CEOs, founders, and senior executives on the decisions that matter most. The ones they can't process with their team, and don't want to get wrong. Most are scaling fast, navigating an inflection point, or carrying weight they can't put down.

WHO I WORK WITH

- CEOs, presidents, founders, and senior executives
- VC and PE general partners
- Any stage, any scale. Bay Area and beyond.
- Growth-minded, coachable, ready to commit to the work

WHAT I'M KNOWN FOR

Operator first, then coach.
I helped scale RPX Corporation to $300M and IPO. I've built, scaled, raised, and reset.

Frameworks and intuition.
Rigor without dogma. Strategy tools when they fit, presence when they don't.

Challenge with support.
You'll get candor, structure, and accountability, with room to think openly and work through what's hard.

HOW WE WORK

In one-to-one conversations, we work through the decisions you're facing. I listen, ask direct questions, and help you clarify priorities and next steps.

BACKGROUND AND CREDENTIALS

EXPERIENCE

30+ years as founder and senior executive. First employee at Garage Technology Ventures. Co-founder of a patent advisory firm. Helped scale RPX Corporation to $300M and IPO. Currently a Vistage Chair serving Bay Area CEOs and executives.

EDUCATION AND CERTIFICATIONS

M.B.A., Kellogg School of Management. Certified Executive Coach, Center for Executive Coaching. Certified in iEQ9 Enneagram, Working Genius, and Conscious Leadership.

WHAT CLIENTS SAY

"Our sessions consistently help me step back from the noise, clarify what matters most, and make cleaner tradeoffs across strategy, team, and time."

Tom Hale
CEO, ŌURA

"He challenges me without making it feel like pressure, and that's rare."

Laura Hall
President and CEO, EAH Housing

"He knows how to ask the right questions at the right time, helping me move from stuck to clear."

John Schneider
Managing Partner, Ohana Advisors

One conversation. No pitch. No pressure.

BOOK A 25-MIN CALL
calendly.com/andy-meet/informationexchange

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